# Russian defense industry and arms trade: facts and figures

prepared by the Centre for Analysis of Strategies and Technologies

#### **Contents**

- 1. Russian arms exports
- 2. Russian defense budget and procurement
- 3. Key current contracts for Russian arms exports
- 4. Ranking of the top Russian defense companies

More detailed information can be found in the *Eksport Vooruzheniy* or *Moscow Defense Brief* journals published by CAST. For subscription, please visit <a href="http://cast.ru/eng/">http://cast.ru/eng/</a>.

# 1. Russian arms exports

The key indicators used to quantify Russian arms exports include:

- value of deliveries made over the reported year (i.e. the worth of the arms and military equipment already delivered);
- revenue (money received under arms contracts);
- accumulated value of arms contracts signed during the year; and
- accumulated portfolio of contracts by the year's end.

The headline figure for arms exports is usually the value of deliveries made. But in any event, a distinction must be made between the four key indicators listed above, as they are sometimes confused by journalists, who unwittingly misinterpret the source figures and draw the wrong conclusions.

Starting from 2007, Rosoboronexport, a state-owned company, has been the only Russian entity that holds the full license to export arms and military equipment. Previously, similar licenses were also held by RSK MiG aircraft corporation (Moscow), KBP instrument design bureau (Tula), KBM machine-building design bureau (Kolomna, Moscow region) and NPOmash research and production company (Reutov, Moscow region). Now defense companies (only 22 of them) can export only spare parts and components for weapons systems exported via Rosoboronexport.

It is therefore useful to make a distinction between:

- total Russian arms exports;
- exports via Rosoboronexport (ROE); and
- exports of independent spare parts suppliers.

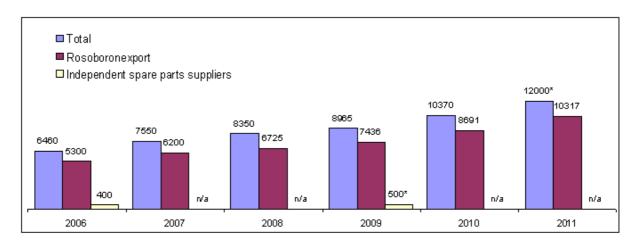
It must be taken into account that total exports do not equal ROE exports plus direct spare parts contracts signed by independent supplies. The difference is made of deliveries still being made under weapons system contracts signed by MiG, KBP, KBM and NPOmash prior to 2007, when ROE became the sole authorized Russian arms exporter. Also, as far as we know, NPOmash has the right to extend previously signed supply contracts with India under the BrahMos Aerospace, a 50-50 joint venture between Russia and India. Essentially that means that NPOmash has partially retained its status as an independent arms exporter<sup>1</sup>.

<sup>&</sup>lt;sup>1</sup> BrahMos is NPOmash's main export project. The joint venture develops and manufactures various versions of the eponymous anti-ship missile.

#### **Deliveries**

Information about Russia's total arms exports and exports via ROE are almost always available from open sources. This data is regularly announced by Russian officials, although no official annual report on Russian arms exports is published at this time. However, information about results of independent spare parts exporters (a total of 23 companies) seldom appears in the media (Figure 1.1).

Figure 1.1. Russian arms deliveries under export contracts, million USD in current prices



	2006	2007	2008	2009	2010	2011
Total	6,460	7,550	8,350	8,965	10,370	12,000*
Rosoboronexport	5,300	6,200	6,725	7,436	8,691	10,317
Independent spare parts suppliers	400	n/a	n/a	500*	n/a	n/a

<sup>\* -</sup> CAST estimates.

**Sources:** Russian Federal Service for Military and Technical Cooperation, Rosoboronexport, CAST estimates.

### Nominal and real growth of arms exports

Let's count Russian arms deliveries in constant prices. This will allow us to evaluate the real (inflation-adjusted) growth of Russian arms exports. As Figure 1.2 shows, in real terms Russian arms deliveries grow slower than officials used to say.

□ Nominal growth
□ Real growth

16.7

13.8

10.8

5.5

2.1

Figure 1.2. Nominal and real annual growth of Russian arms deliveries (in %)

	2006	2007	2008	2009	2010	2011
Deliveries in current prices	6,460	7,550	8,350	8,965	10,370	12,000*
Nominal growth, %	5.5	16.9	10.6	7.4	15.7	15.7
Inflation/deflation in the US, %	3.24	2.85	3,85	-0.34	1.64	3,16
Deliveries in constant 2011 prices	7,210	8,193	8,725	9,400	10,698	12,000*
Real growth, %	2.1	13.6	6.5	7.7	13.8	12.2

2009

2006

2007

**Sources:** Russian Federal Service for Military and Technical Cooperation, www.inflationdata.com, CAST calculations.

2008

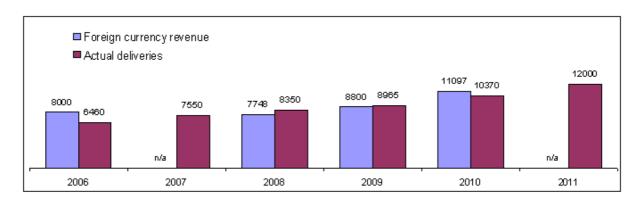
2011

<sup>\* -</sup> CAST estimates.

# Foreign currency revenue from export contracts

Figures of revenues from arms exports contracts are announced by Russian officials only occasionally. According to the information at our disposal, these figures are always higher than the dollar value of the actual deliveries made during the reported period (Figure 1.3).

Figure 1.3. Foreign currency revenue from Russian arms exports, million USD in current prices



	2006	2007	2008	2009	2010	2011
Foreign currency revenue	8,000	n/a	7,748	8,800	11,097	n/a
Actual deliveries	6,460	7,550	8,350	8,965	10,370	12,000*

<sup>\* -</sup> CAST estimates.

**Sources:** Russian Federal Service for Military and Technical Cooperation, SC "Russian Technologies".

#### Value of contracts signed

Information about the value of arms exports contracts signed during the year appears quite seldom. But it can be calculated with a certain degree of precision based on the worth of the overall arms exports portfolio (that information is published much more frequently in the media) and the worth of the deliveries made during the reported year. To illustrate, the worth of the contracts signed in 2007 equals the overall arms exports portfolio as of the end of 2007 minus the 2006 portfolio plus the 2007 deliveries.

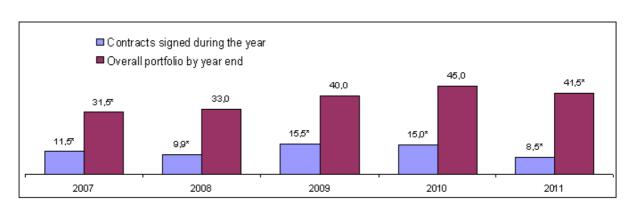


Figure 1.4. Russian arms exports portfolio, billion USD in current prices

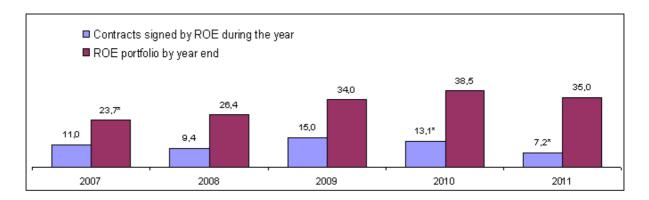
	2007	2008	2009	2010	2011
Contracts signed during the year	11.5*	9.9*	15.5*	15.0*	8.5*
Overall portfolio by year end	31.5*	33.0	40.0	45.0	41.5*

<sup>\* -</sup> CAST estimates. Rosoboronexport official data is also used in these estimates (see below).

**Sources:** Russian Federal Service for Military and Technical Cooperation, Rosoboronexport, CAST estimates.

In any discussion about the contracts, a distinction must be made between Russia's overall arms exports portfolio and the ROE portfolio (as well as between overall contracts signed and ROE contracts signed during the reported period). The ROE figures are, or course, lower than the overall exports. The difference is made of contracts signed prior to 2007 bypassing ROE (MiG, KBP, KBM and NPOmash), deliveries on which still continue in some cases, contracts signed by BrahMos Aerospace joint venture, and the spare parts contracts signed by independent supplies.

Figure 1.5. Rosoboronexport portfolio, billion USD in current prices



	2007	2008	2009	2010	2011
Contracts signed by ROE during the year	11.0	9.4	15.0	13.1*	7.2*
ROE portfolio by year end	23.7*	26.4	34.0	38.5	35.0

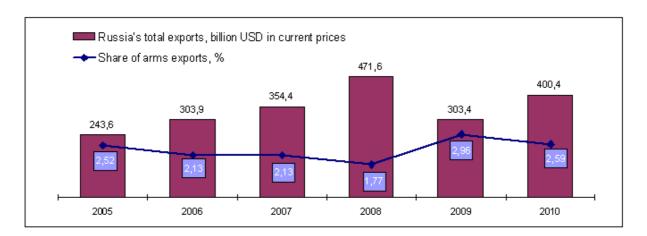
<sup>\* -</sup> CAST estimates.

**Sources:** Rosoboronexport, CAST estimates.

# **Arms exports and total Russian exports**

Figure 1.6 illustrates that the share of arms sales in the overall Russian exports is quite small.

Figure 1.6. Russia's total exports and share of arms exports



	2005	2006	2007	2008	2009	2010
Russia's total exports, billion USD in current prices	243.6	303.9	354.4	471.6	303.4	400.4
Share of arms exports, %	2.52	2.13	2.13	1.77	2.96	2.59

Sources: Russian Federal State Statistics Service, CAST calculations.

# 2. Defense budget and procurement

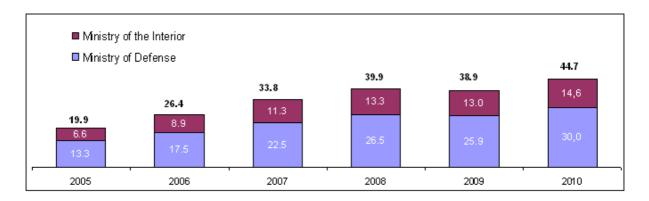
#### **Defense budget**

Defense budget is the part of the national budget channeled into defense-related activities.

There is no official definition of the term in the Russian national budget. The moneys spent on the Russian military are accounted for under numerous articles of the national budget, and the names of these articles are not always obviously defense-related. Calculating the real size of the Russian defense budget is therefore an impossible task for an outsider.

The official figure than can be used as a guideline is the combined spending of the Ministry of Defense and the Ministry of the Interior, the two main Russian agencies in charge of national security (Figure 2.1).

Figure 2.1. Official guideline figure of Russian defense budget, billion USD in current prices



	2005	2006	2007	2008	2009	2010
Total	19.9	26.4	33.8	39.9	38.9	44.7
Ministry of the Interior	6.6	8.9	11.3	13.3	13.0	14.6
Ministry of Defense	13.3	17.5	22.5	26.5	25.9	30.0
Exchange rates, roubles / USD	28.31	27.14	25.55	24.89	31.76	30.38

**Sources:** Russian Ministry of Finance, Russian Central Bank, CAST calculations.

To emphasize, these are just guideline figures that only give an overall idea of Russian defense budget. Russian defense programs have sources of funding other

than the Defense Ministry or Interior Ministry spending (that is especially true of defense R&D)<sup>2</sup>.

We therefore believe that a more useful and accurate source of information is the various statements about the size of the country's defense budget made by Russian officials. Obviously, some of those officials can be misinformed - but once the dubious figures are weeded out (using, among other things, the MoD/Interior Ministry spending figures as a guideline), the aggregate of the remaining ones can be a fairly accurate estimate of Russian defense budget (Figure 2.2).

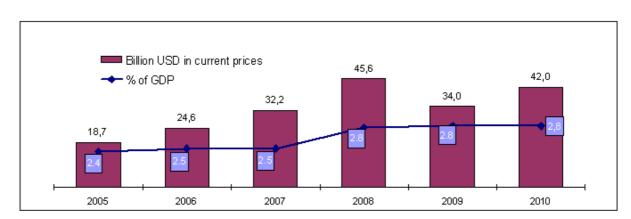


Figure 2.2. Russian defense budget

	2005	2006	2007	2008	2009	2010
Billion USD in current prices	18.7	24.6	32.2	45.6	34.0	42.0
% of GDP	2.4	2.5	2.5	2.8	2.8	2,8
Exchange rates, roubles / USD	28.31	27.14	25.55	24.89	31.76	30.38

**Sources:** Russian media, Russian Federal State Statistics Service, Russian Central Bank, CAST calculations.

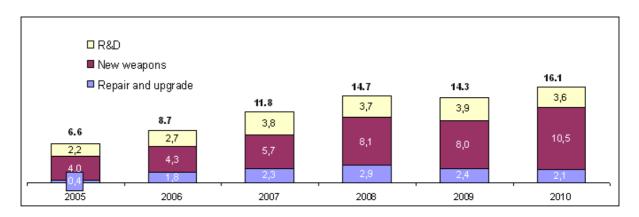
<sup>&</sup>lt;sup>2</sup> It is known, for example, that R&D for the fifth-generation fighter project was funded from the budget of the Russian Ministry of Industry and Trade (Ministry of Industry and Energy before May 2008).

#### **Defense procurement**

Defense procurement is defined as total government spending on repair and upgrade of the existing military hardware, purchase of new arms and equipment, and R&D conducted in the interests of the armed forces and law-enforcement agencies.

There is no official definition of defense procurement in the Russian national budget. In any event, many procurement programs are classified. The only source of figures on Russian defense procurement is therefore statements made by Russian officials. We are focusing on procurement programs of the Russian armed forces (as opposed to the Ministry of the Interior, the Emergency Control Ministry, etc), so our figures are based on statements made only by the Russian Ministry of Defense representatives (Figure 2.3).

Figure 2.3. Russian armed forces defense procurement, billion USD in current prices



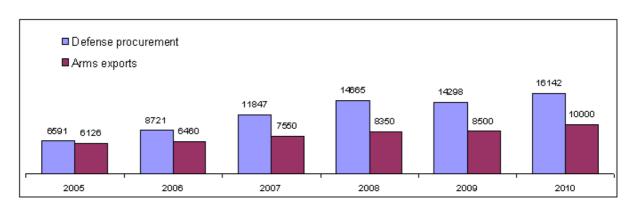
	2005	2006	2007	2008	2009	2010
Total	6.6	8.7	11.8	14.7	14.3	16.1
R&D	2.2	2.7	3.8	3.7	3.9	3.6
New weapons	4.0	4.3	5.7	8.1	8.0	10.5
Repair and upgrade	0.4	1.8	2.3	2.9	2.4	2.1
Exchange rates, roubles / USD	28.31	27.14	25.55	24.89	31.76	30.38

**Sources:** Russian media, CAST calculations.

#### **Defense procurement and arms exports**

Let compare Russian defense procurement and arms exports. Economic stability of Russian defense companies was fully depended on export contracts in 1990s. In recent times the situation has changed dramatically. As Figure 2.4 shows, now the defense procurement is the main support for Russian defense Industry, exceeding the national arms exports in one-and-half times.

Figure 2.4. Russian defense procurement and arms exports, mln USD in current prices



	2005	2006	2007	2008	2009	2010
Defense procurement, mln USD	6,591	8,721	11,847	14,665	14,298	16,142
Arms exports, mln USD	6,126	6,460	7,550	8,350	8,500	10,000
Exchange rates, roubles / USD	28.31	27.14	25.55	24.89	31.76	30.38

**Sources:** State Duma's Defense Committee, Russian Federal Service for Military and Technical Cooperation, Russian Central Bank, Russian media, CAST calculations.

# 3. Key\* current contracts for Russian arms exports (as of March 2011)

Contract	No of units.	Year signed	Deliveries time frame	Value, million USD	Comments
India					
Su-30MKI kits for licensed assembly	140	2000	2004-?	3,300	
Su-30MKI fighters / Su- 30MKI kits	20 / 20	2007	2008-2011	1,600	
Su-30MKI fighter upgrade program	40	2010	2012-?	800**	Two of the planes are to be upgraded in Russia, the rest in India.
MiG-29K/KUB ship-based fighters	29	2010	2012-?	1,500	To be based on the Vikramaditya aircraft carrier (the former Admiral Gorshkov). Option to 2004 contract
Upgrade of MiG-29 fighters to MiG-29SMT spec	63	2008	2011-2013	964	Six of the planes are to be upgraded in Russia, the rest in India. They will be fitted with Zhuk-ME radars and new RD-33 Series 3 engines.
Mi-17V-5 transport helicopters	80	2008	2011-2014	1,300	The deal includes a 400m USD offset program to be financed by Russia.
AL-55I aircraft engines	180	2005	2008-?	1,000	The engine's development costs were 250m USD. The overall worth of the program, which includes supplies of Russian engines to India and licensed assembly of the engines in India itself, is estimated at 1bn USD. The engines will be fitted onto HJT-36 and HJT-39 trainer jets.
Talwar Project 11356M frigates	3	2006	2011-2012	1,600	
Repair and refitting of Project 11434 Admiral Gorshkov heavy aircraft carrying cruiser	1	2004	2012	2,350	Under an additional agreement to the contract signed in early 2010, the value of the contract was increased to 1.5bn USD, and the delivery date pushed back from 2008 to 2012. The Indian Navy will rename the ship Vikramaditya once it is commissioned.

Contract	No of units.	Year signed	Deliveries time frame	Value, million USD	Comments
Repair and upgrade of Project 877EKM diesel- electric submarines	10	1998	1999–2014	1,000	The submarines are being fitted with Club-S anti-ship systems.
Lease of Project 971I Nerpa nuclear-powered submarine	1	2004	-	650	The term of the lease is 10 years, starting from 2011.
T-90S main battle tanks / T-90S assembly kits	124 / 223	2007	2008–2011	1,237	
BrahMos anti-ship missiles	n/a	2010	n/a	2,000	The whole contract is worth 4 billion USD. The share of NPOMash in the Brahmos Aerospace joint venture is 49.5 %.
Vietnam					
Su-30MK2 fighters	8 12	2009 2010	2010–2011 2011–2012	1,300	The order for weapons systems for the planes was placed as part of another contract.
Project 636M diesel-electing submarine	6	2009	2013– 2018**	3,200	Under the contract, Russia will build on-shore infrastructure for the submarines from scratch because Vietnam has never had a submarine fleet.
Burma					
MiG-29B/SE/UB fighters	10/6/4	2009	2011	560	The value of the contract is 400 million euros. The MiG-29UB will come from the existing Russia Air Force stock; the rest are previously mothballed airframes that will now be finished by the manufacturer.
Algeria					
Su-30MKI(A) fighters	16	2010	2011–?	1,000	

Contract	No of units.	Year signed	Deliveries time frame	Value, million USD	Comments
S-300PMU2 Favorit SAM systems	4 batt.	2006	2008–?	500	Only one battery has been delivered by the moment.
Pantsir-S1 SAM systems	38	2006	2011–?	570	
Syria					
MiG-29M/M2 fighters	24	2007	n/a	1,000- 1,200**	
"Buk-M2E" SAM systems	8 batt.**	2007	n/a	1,000**	
Repair and upgrade of T-72 main battle tanks to T-72M1M spec	1,000	2006	2007–2011	500	
UAE					
Pantsir-S1 SAM systems	50	2000	2009–2012	800	
USA					
RD-180 rocket engines	101	1997	1997–2017	1,000	The engines are used on the American Atlas III and Atlas V space launchers.

<sup>\* -</sup> worth over 500m USD.

**Sources:** Russian media, CAST estimates.

<sup>\*\* -</sup> CAST estimate.

#### 4. Ranking of the top Russian defense companies in 2010

#### **Key operational results**

#### Total revenue (Table 4.1 at the bottom of the section)

The combined total revenue of the Top-20 Russian defense contractors rose to 23.82bn USD<sup>3</sup> in 2010, up 37.1 per cent from 17.37bn USD the previous year. Adjusted for the US dollar inflation figure of 1.64 per cent<sup>4</sup>, the real increase is a record 35.5 per cent. It is therefore safe to say that the Russian defense industry has recovered from the effects of the world economic crisis.

Among the large holding companies the biggest increase in revenues was reported by Uralvagonzavod (UVZ), thanks mostly to the resumption of regular contracts for railway carriages from Russian Railways. Russian Helicopters, which is probably the most successful Russian defense contractor, and most well-balanced in terms of revenue sources, reported the second-biggest increase. The company saw growth even in 2009, when the rest of the industry was still reeling from the world economic crisis. Its success is underpinned by the hugely popular Mi-8/17 series and the launch of mass production of the Mi-28N and Ka-52 attack helicopters for the Russian armed forces.

The United Aircraft Corporation (UAC), the United Engine Corporation (UEC) and the Almaz-Antey Air Defense Concern reported moderate growth in 2010. Almaz-Antey seems to have more or less reaches its maximum capacity, whereas UAC and UEC can expect another spurt of growth from civilian contracts (SSJ-100, An-148). UEC will also receive a boost from the program to replace imports of Ukrainian helicopter engines with Russian product.

State-owned companies accounted for 91.5 per cent of the Top-20 aggregate revenue in 2010. This is comparable to previous years' figures. But the share of civilian contracts shrank to 25.1 per cent from 29.5 per cent the previous year, while the share of export revenues rose from 39.6 per cent to 44.1 per cent of the total figure

#### Defense revenues (Table 4.2 at the bottom of this section)

Defense revenues of the Top-20 defense contractors rose by an impressive 44 per cent (adjusted to inflation) to 17.84bn USD. In fact, defense revenues, especially those earned by Russian Helicopters and UEC, were the main driver of the overall growth.

<sup>&</sup>lt;sup>3</sup> Conversion from roubles into dollars based on average yearly exchange rates: 30.38 roubles to the dollar in 2010 and 31.76 roubles to the dollar in 2009. Data by the Russian Central Bank.

<sup>&</sup>lt;sup>4</sup> http://www.inflationdata.com/inflation/inflation\_rate/currentinflation.asp.

Almaz-Antey remains an undisputed leader by defense sales volume for several years in a row. It is followed by UAC for the second year running; the rest of the pack are far behind.

Almaz-Antey's revenue structure has long been well-balanced between exports and the domestic market. To Russia's own armed forces the company sells the S-400 SAM system; exports include the S-300PMU2, "Buk" and "Pechora" systems. A similar balance was achieved in 2010 by Russian Helicopters, NPOmash and the Tactical Missiles Corporation (TMC). Russian Helicopters looks set to retain this revenue structure in 2011, but NPOmash will probably become more dependent on domestic contracts once deliveries of its Bastion anti-ship missile system to Syria and Vietnam have been completed. The situation at TMC will largely depend on UAC's fortunes.

UAC itself, meanwhile, depends on exports for most of its revenues, and that is unlikely to change in the medium time frame (until 2020). Deliveries to the Russian MoD are on the rise, but the corporation is planning an even greater increase in exports of its military and civilian aircraft. As for the United Shipbuilding Corporation (USC), the company will remain dependent on the domestic market because its key product is nuclear submarines. But the share of civilian contracts in its revenue structure may increase if it lands large new orders for transport ships from the Russian oil and gas industry.

As expected, UVZ saw a big shift towards domestic civilian contracts in 2010. The reason for that was not the completion of the Indian contract for the T-90S tanks (last deliveries were made only in 2011), but a manyfold rise in deliveries of carriages to Russian Railways.

Production of light armor and artillery is a much smaller business in dollar terms than the making of aircraft, ships and tanks. If the Russian light armor and artillery producers (Arzamas and Kurgan machine-building plants, and Motovilikha Plants) were to be merged into a single holding company, it would come 11<sup>th</sup> in the ranking, relegating NPOmash to No 12. Russian MoD contracts account for the bulk of Arzamas and Kurgan plants' business, although the two companies sharply increased weapons exports in 2010. Motovilikha Plants' military output is mostly export-oriented for now.

# Sources and structure of the ranking

The ranking was compiled based mostly on official annual reports and press releases of the Russian defense contractors, as well as reports in the leading Russian media. The ranking also made use of information provided directly by the companies themselves. In a number of cases where official figures were not available, CAST used its own estimates.

The structure of the ranking includes the following operational indicators:

- revenues;
- net profit (net loss)
- share of exports in overall revenues;
- share of civilian contracts in overall revenues;
- number of employees;
- sector: aerospace (AS), naval (N), ground vehicles (G), equipment and electronics (EQ), artillery (A), small arms (SA), munitions (M), engines (E), air defense systems (AD); space systems (S);
- ownership: private (P state-owned stake less than 25 %), majority private-owned (MP state-owned stake between 25 % and 50 %), majority state-owned (MS state-owned stake between 50 % and 75 %) and state-owned (S companies with a state-owned stake of over 75%).

#### The ranking does not include:

- companies working only for the Russian nuclear forces or space forces (for example, Votkinsk Plant);
- companies which derive over 80 per cent of their revenues from civilian contracts (for example, GAZ, KAMAZ); and
- companies whose operational figures are not available and there is not enough information to make an accurate estimate.

Table 4.1. Ranking of the top Russian defense companies by total revenue in 2010

No Con	Company	Sector	Ownership	Total reven	,	Net pro millior		Share of exports in revenues, %		Share of civilian contracts in revenues, %		Number of employees	
				2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
1	Almaz-Antey Air Defense Concern (Moscow)	AD / EQ	S	4,433.8	3,657.0	24.1	n/a	48,0	49,0	11,0	11,0	88 698	90 411
2	United Aircraft Corporation (Moscow)	AS	S	4,219.9	3,589.4	-639.1	-656.1	65,0*	60,5	18,4	24,6	95 900	97 500
3	United Engine Corporation (Moscow)	Е	S	2,803.6	2,277.9	92.0	-228.3	23,9	30,0	55,6	70,0	69 581	73 725
4	Russian Helicopters (Moscow)	AS	S	2,676.1	1,815.9	204.1	172.6	49,0	39,4	28,7	55,3	38 486	37 930
5	United Shipbuilding Corporation	N	8	2,357.8*	1,734.9	n/a	-78.8	30,0*	n/a	30,0*	n/a	71 284	76 323
6	Uralvagonzavod (Nizhniy Tagil)	G	S	1,813.4	1,142.1	187.6	-225.4	40,0*	60,0*	60,0*	30,0*	27 627	30 493
7	Tactical Missiles Corporation (Korolev, Moscow region)	М	S	1,119.7	987.6	62.4	65.3	50,0*	37,4	10,0*	8,0	n/a	23 323
8	Gas-turbine Engineering Research & Production Center "Salyut" (Moscow)	Ш	S	720.9	519.9	n/a	27.1	20,0*	65,3	5,0*	5,1	n/a	12 214
9	KBP Instrument Design Bureau (Tula)	SA/M /G	8	629.5	n/a	12.9	n/a	91,5	n/a	0,2	n/a	7304	n/a
10	Sozvezdiye Electronic Concern (Moscow)	EQ	S	549.7	224.4	n/a	2.6	9,0	9,3	4,0	n/a	5995	6114
11	NPOmash Corporation (Reutov, Moscow region)	M/S	S	461.6	360.9	16.2	5.2	50,0*	40,0	5,0*	5,0*	n/a	n/a

12	Severnaya Verf shipyard (Saint-Petersburg)	N	Р	341.9	337.5	-32.3	1.0	31,0	54,5	10,0	10,0	3561	3278
13	Degtyarev Plant (Kovrov, Vladimir region)	SA/M	Р	302.6	259.0	38.4	-0.3	35,0	33,0	9,5	10,1	10 418	10 650
14	Motovilikha Plants (Perm)	Α	MP	296.2	252.9	-6.6	-12.6	40,0*	40,0*	55,0*	55,0*	about 6000*	n/a
15	Kurgan Machine Building Plant	G	Р	235.3	152.9	1.2	2.8	30,8	19,7	21,1	32,8	5596	5184
16	Arzamas Machine- Building Plant	G	Р	217.9	177.5	-4.2	9.9	29,5	21,1	13,4	12,6	4193	4332
17	Almaz Shipbuilding Company (Saint- Petersburg)	N	Р	189.2	131.6	11.8	0.3	46,0	26,9	10,0*	10,0*	927	830
18	Aerospace Equipment Corporation	EQ	MS	168.5	67.4	3.1	2.9	50,0*	60,0*	30,0*	30,0*	n/a	n/a
19	Arsenal Machine Building Plant (Saint-Petersburg)	A/S	Р	144.2	87.1	0.5	-13.2	0,3	0,4	7,0	8,0	2438	2384
20	Krasnogorskiy Optical Plant (Krasnogorsk, Moscow region)	EQ	MS	136.2	98.1	0.9	0.2	8,0	25,1	7,8	10,0*	4296	4337

<sup>\* -</sup> CAST estimate.

#### Notes:

- Russian Helicopters and UEC are wholly-owned subsidiaries of Oboronprom Corporation;
- Sozvezdiye figures in 2009 reflect only the parent company's results;
- NPOmash figures in 2009–2010 reflect only the parent company's results;
- Aerospace Equipment Corporation figures in 2009–2010 reflect only the parent company's results;

**Sources:** annual reports and company press releases; media reports, CAST estimates.

Table 4.2. Ranking of Russian defense companies by defense revenue in 2010

No	Company	Sector	Ownership	Defense revenue, million USD			Share of exports, % in total revenue		Share of civilian contracts, % in <b>total</b> revenue		Number of employees	
				2010	2009		2010	2009	2010	2009	2010	2009
1	Almaz-Antey Air Defense Concern (Moscow)	AD / EQ	S	3,946.1	3,254.7		48,0	49,0	11,0	11,0	88 698	90 411
2	United Aircraft Corporation (Moscow)	AS	S	3,443.1	2,707.8		65,0*	60,5	18,4	24,6	95 900	97 500
3	Russian Helicopters (Moscow)	AS	S	1,908.1	811.7		49,0	39,4	28,7	55,3	38 486	37 930
4	United Shipbuilding Corporation	N	S	1,650.5	n/a		30,0*	n/a	30,0*	n/a	n/a	76 323
5	United Engine Corporation (Moscow)	Е	S	1,244.8	683.4		23,9	30,0	55,6	70,0	69 581	73 725
6	Tactical Missiles Corporation (Korolev, Moscow region)	М	S	1,007.7	908.6		50,0*	37,4	10,0*	8,0	n/a	23 323
7	Uralvagonzavod (Nizhniy Tagil)	G	S	725.4	799.5		40,0*	60,0*	60,0*	30,0*	27 627	30 493
8	Gas-turbine Engineering Research & Production Center "Salyut" (Moscow)	E	S	684.8	493.4		20,0*	65,3	5,0*	5,1	n/a	12 214
9	KBP Instrument Design Bureau (Tula)	SA/M /G	S	628.3	n/a		91,5	n/a	0,2	n/a	7304	n/a
10	Sozvezdiye Electronic Concern (Moscow)	EQ	S	527.7	n/a		9,4	9,3	4,0	n/a	n/a	6114
11	NPOmash Corporation (Reutov, Moscow region)	M/S	S	438.6	342.8		50,0*	40,0*	5,0*	5,0*	n/a	n/a
12	Severnaya Verf shipyard (Saint- Petersburg)	N	Р	307.7	303.8		31,0	54,5	10,0*	10,0*	3561	3278

13	Degtyarev Plant (Kovrov, Vladimir region)	SA/M	Р	273.9	232.9	35,0	33,0	9,5	10,1	10 418	10 650
14	Arzamas Machine-Building Plant	G	Р	188.7	155.2	29,5	21,1	13,4	12,6	4193	4332
15	Kurgan Machine Building Plant	O	Р	185.7	102.7	 30,8	39,3	21,1	32,8	5596	5184
16	Almaz Shipbuilding Company (Saint-Petersburg)	N	Р	170.3	118.4	46,0	26,9	10,0*	10,0*	927	830
17	Arsenal Machine Building Plant (Saint-Petersburg)	A/S	Р	134.1	80.2	0,3	0,4	7,0	8,0	2438	2384
18	Motovilikha Plants (Perm)	А	MP	133.3	113.8	40,0*	40,0*	55,0*	55,0*	about 6000*	n/a
19	Krasnogorskiy Optical Plant (Krasnogorsk, Moscow region)	EQ	MS	125.5	88.3	8,0	25,1	7,8	10,0*	4296	4337
20	Aerospace Equipment Corporation	EQ	MS	117.9	47.2	50,0*	60,0*	30,0*	30,0*	n/a	n/a

<sup>\* –</sup> CAST estimate.

Notes are the same as for Table 1.

**Sources:** annual reports and company press releases; media reports, CAST estimates.